# EQTY CAPITAL

# EQTY GLOBAL GROWTH II FUND OVERVIEW



May 2025

## **EQTY Global Growth II**

## **Investment Objective:**

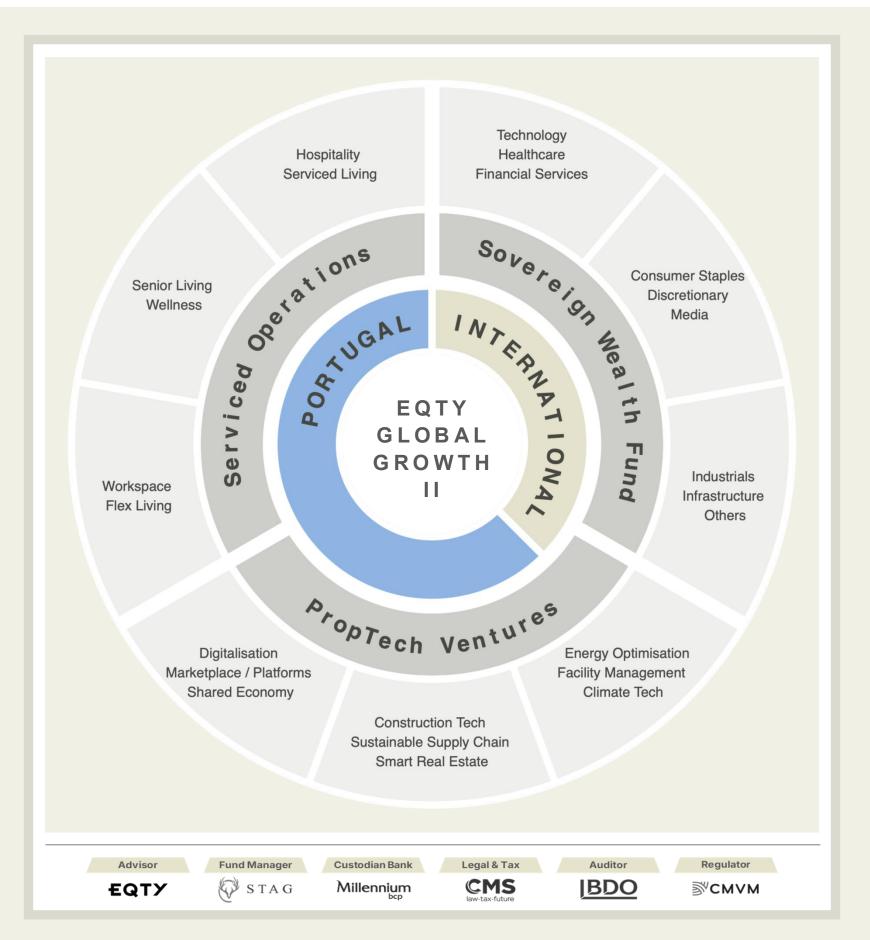
**EQTY Global Growth II** is a highly diversified investment portfolio across sectors, investment stages and geographies, with up 40% allocated internationally to mitigate risk.

We partner with leading institutions, targeting high-impact, off-market opportunities that deliver both capital appreciation and yielding returns.

The Fund will not invest directly or indirectly in real estate to qualify for the Portuguese Golden Visa Program

| Key Information            |                                       |
|----------------------------|---------------------------------------|
| Fund Size                  | € 30,000,000                          |
| Fund Term                  | 7 Years + 1                           |
| Returns Policy             | Capital Growth + Dividends            |
| Management Fee             | 1,5% per year over capital subscribed |
| Target Returns (net)       | > 8% IRR                              |
| Preferred Return           | 5% Preferred Return to Investors      |
| Incentive Structure        | 20%                                   |
| Minimum Participation      | € 150,000                             |
| Golden Visa<br>Requirement | € 500,000                             |
| Subscription Fee           | 1,5% of Invested Capital (one-off)    |
| Tax Status (Investors)     | 0% Tax for Non-Residents              |
|                            | 10% Tax for Portugal Residents        |

Note: While all forecasting is done prudently, there is no guarantee that the target rate of return will be achieved. This is a 'Fundo Capital do Risco' meaning that invested capital is at risk with no guarantees of returns.



## **EQTY Global Growth II**

## Sovereign Wealth Fund

Partner with an exceptional Sovereign Wealth Fund, with a portfolio of world-class investment opportunities, who invests at scale across a highly diversified, **Global Evergreen Fund**.

Allocation to a **Mature Stage Portfolio**, generating **Yields + 5% p.a** and with early liquidity opportunities after 4 years. The portfolio offers low volatility, stable sectors and geographic spread.

## **PropTech Ventures**

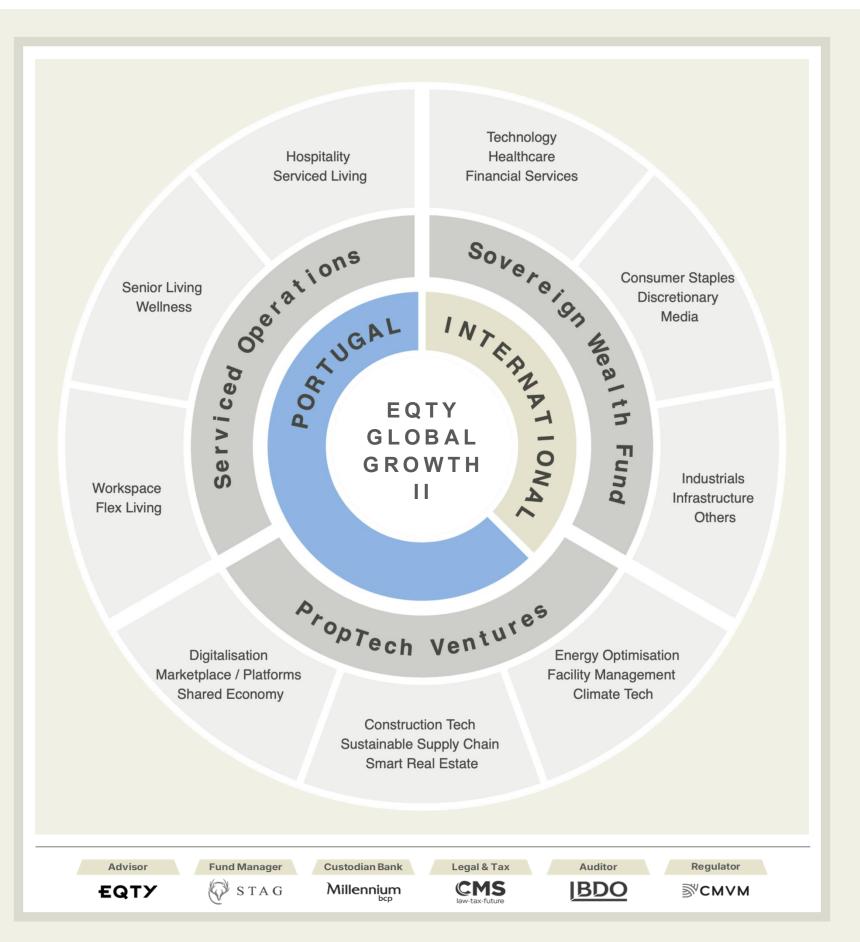
Invest into innovative companies providing **Technological Value** to the **Built Environment** through various efficiencies in design, supply chain, construction and operations of real estate, including energy.

Portugal is emerging as a new technology and VC destination. Co-Investing with leading firms across Europe and Portugal with selective follow-on rounds into proven **high-performing companies**.

## **Serviced Operations**

Investment into **Serviced Lifestyle Operators** across Portugal with a focus on Hospitality, Senior Living, Wellness and Workspaces as these sectors converge into a unified experience.

Invest through long-term agreements across a **platform** of multiple operations, sites and services, with preferred returns and exit terms. No form of real estate ownership is permitted.



## **International Ventures**

The objective is to maximise the allowed international component of the portfolio providing global diversification.

## **Investment Strategy**

Mubadala is one of the world's largest Sovereign Wealth Funds and continues to outperform its peers through their significant capital, global expertise and strategic long-term investment strategies.

The EQTY GG II Fund investment is through the Freedom Luxembourg Structure providing access to this world class investment Portfolio backed by significant capital, infrastructure and a solid track record.

#### MUBADALA CAPITAL

**Mubadala** is Abu Dhabi's sovereign wealth fund with over \$300 bn in global investments across multiple sectors and business classes.

Its wholly owned asset management company, Mubadala Capital, manages third-party capital with over \$27 billion in assets under management as of Dec 2024.



**Freedom** is a private wealth and institutional asset manager overseeing around \$1 billion across 16 funds and 3 business lines in Abu Dhabi. Guernsey, Luxembourg and Hong Kong.

Freedom partners with Mubadala Capital on several co-investments and invests across market cycles, asset types, and developed markets.

## Mubadala Capital Alternative Solutions (MCAS)

MCAS is a €3,6Billion, evergreen fund focused on global private market opportunities. MCAS leverages Mubadala's significant access and track record.

The fund is a mature, highly diversified portfolio including over 650 underlying companies across 77 core investments.

The MCAS Fund offers low volatility, meaningful downside protection and a current **yield of +5% p.a.** The Fund has guarterly liquidity after a 4 year lock up.

## **Current Portfolio Allocation**



## **Current Fund Performance**

Estimated net guarterly performance (Dec 2024): Founder Class A -0.60% / Founder Class B -0.60%

| YEAR | Q1     | Q2     | Q3     | Q4     | Cumulative<br>Return |
|------|--------|--------|--------|--------|----------------------|
| 2023 | -      | +6,59% | -0,35% | +8,46% | +15,20%              |
| 2024 | +1,43% | +1,17% | +2,47% | +1,04% | +21,15%              |

(1) Estimated as of Dec 30, 2024. (2) Based on commitments / deals made across Mubadala Capital and Mubadala's Diversified Platform. (3) Includes investments signed to date, not closed. (4) Returns shown are unaudited and net of all fees and expenses. Estimated monthly performance is based on latest quarterly reporting as of Sept 30, 2024, adjusted for distributions / capital calls that occurred through the period to Dec 31, 2024. Information on additional share classes available upon request. Past or targeted performance is not necessarily indicative of future results and there can be no assurance that comparable results will be achieved in the future. Any investment entails a risk of loss including complete loss. (5) Returns for period from Fund launch date (May 18, 2023 to Dec 31, 2023). (6) Returns for period from fund launch date (May 18, 2023) to Dec 31, 2024.

### HOW WE INVEST

## **PropTech Ventures**

We partner with market leaders, with diverse exposure, lowering the overall investment risk.

### **Proptech**

PropTech is the use of technology and digital innovation to subtstantially improve all areas of the property lifecycle. PropTech is reshaping how real estate is designed, built and operated.

PropTech is transforming real estate by driving efficiency, improving accessibility, and promoting sustainability through cutting-edge software, Al solutions, and digital platforms.

## **Investment Strategy**

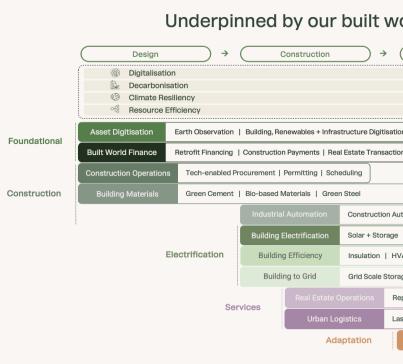
Diversification through a fund-of-funds model with partnerships in toptier PropTech companies offering off-market and early investment access to high-potential scale-ups.

Later-stage and further co-investments in strong performers, applying strict selection criteria to target strong, risk-adjusted returns.

## **Partnerships**

Using our extensive network, we identify and select the best-in-class teams and companies based on performance, confidence, track record and expertise.

Through these partnerships, we are able to localise proven business models in Portugal and abroad.



| Embodied Carbon          | + Retrofit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|--------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| - Sustainable Materials  | + Energy Use & Optimisation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| - Generative Design      | + Carbon Reporting & Monitoring                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| - Waste Reduction        | + Healthy Buildings                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| - Supply Chain Emissions | + Carbon Capture                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Robotics                 | + Facilities Management                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
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# **EO**

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|---------------------------------|------------------------------------------------------------|
| Operations                      | → Disassembly                                              |
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|                                 |                                                            |
| n   Design Software             |                                                            |
| n Platforms                     |                                                            |
|                                 |                                                            |
|                                 |                                                            |
|                                 |                                                            |
| tomation   Logistics Robotics   | Renewables Waste Processing                                |
| Heat Pumps   EV Charging        | 1                                                          |
| AC Controls                     |                                                            |
| ge   Virtual Power Plants       |                                                            |
| pairs + Maintenance   Comm      | nunity Platforms   Interior Fitouts                        |
| st Mile Delivery   Self-Storage |                                                            |
| Risk Management                 | Physical Climate Risk   Transition Risk  <br>Cybersecurity |
|                                 |                                                            |
|                                 | noa                                                        |
|                                 |                                                            |
|                                 |                                                            |
| SUSTAINABLE &                   | FUTURE OF WORK,                                            |
| HEALTHY CITIES                  | RETAIL, & LIVING                                           |
| lobility & Electrification      | + Housing Affordability                                    |
| iodiversity                     | + Flexible, Remote, & Hybrid Work                          |
| ogistics & Warehouses           | + Omni-channel Retail                                      |
|                                 |                                                            |

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Sairly SSORTED

- + Upskilling Workforce
- + Hospitality
- + Labour Shortages
- Hubble\*\* MOONHUB
- adeptmind 🗶 laiout
- FLOWN // hyper perchpeek

## **Serviced Operations**

Focus on investing into serviced operations to enhance value and drive demand for services with pre-agreed exit terms.

## Hospitality, Wellness & Serviced Workspaces

The hospitality industry is evolving beyond traditional hotels to include serviced residences, senior living, wellness, and co-working spaces. Tourism accounts for 15% of GDP making Portugal an attractive option.

These sectors cater to a mobile and experience-driven consumer base, emphasizing flexibility, convenience, and community. The convergence of these interconnected sectors presents new investment opportunities.

## **Investment Strategy**

The Fund will invest in operating companies across these high-growth sectors with a combination of debt and equity agreements, securing preferred income for yields and upside capital growth.

Capital will be allocated to fit-outs, furniture, and initial operating costs, and not invested into any form of real estate .

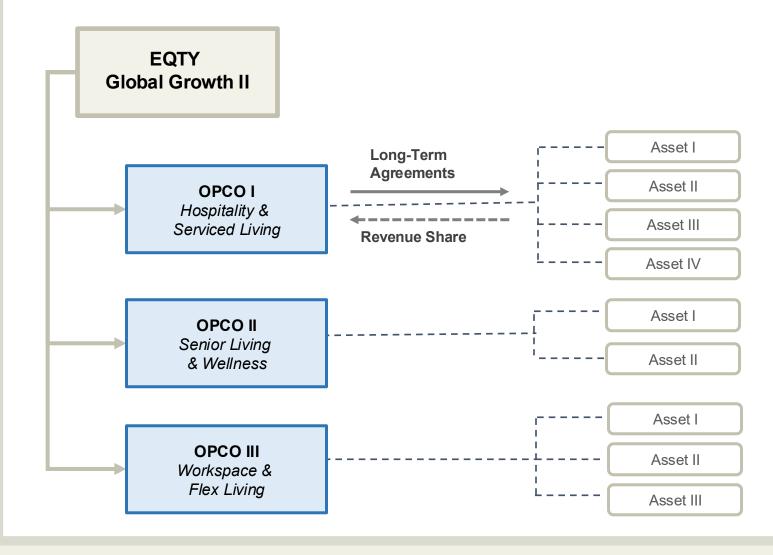
## **Operational Model**

Operators enter long-term service agreements with property owners, generating revenue share that supports non-real estate capital.

Investments are typically structured over 5-year terms, balancing yieldgenerating returns with capital growth through equity participation and pre-defined exit conditions.



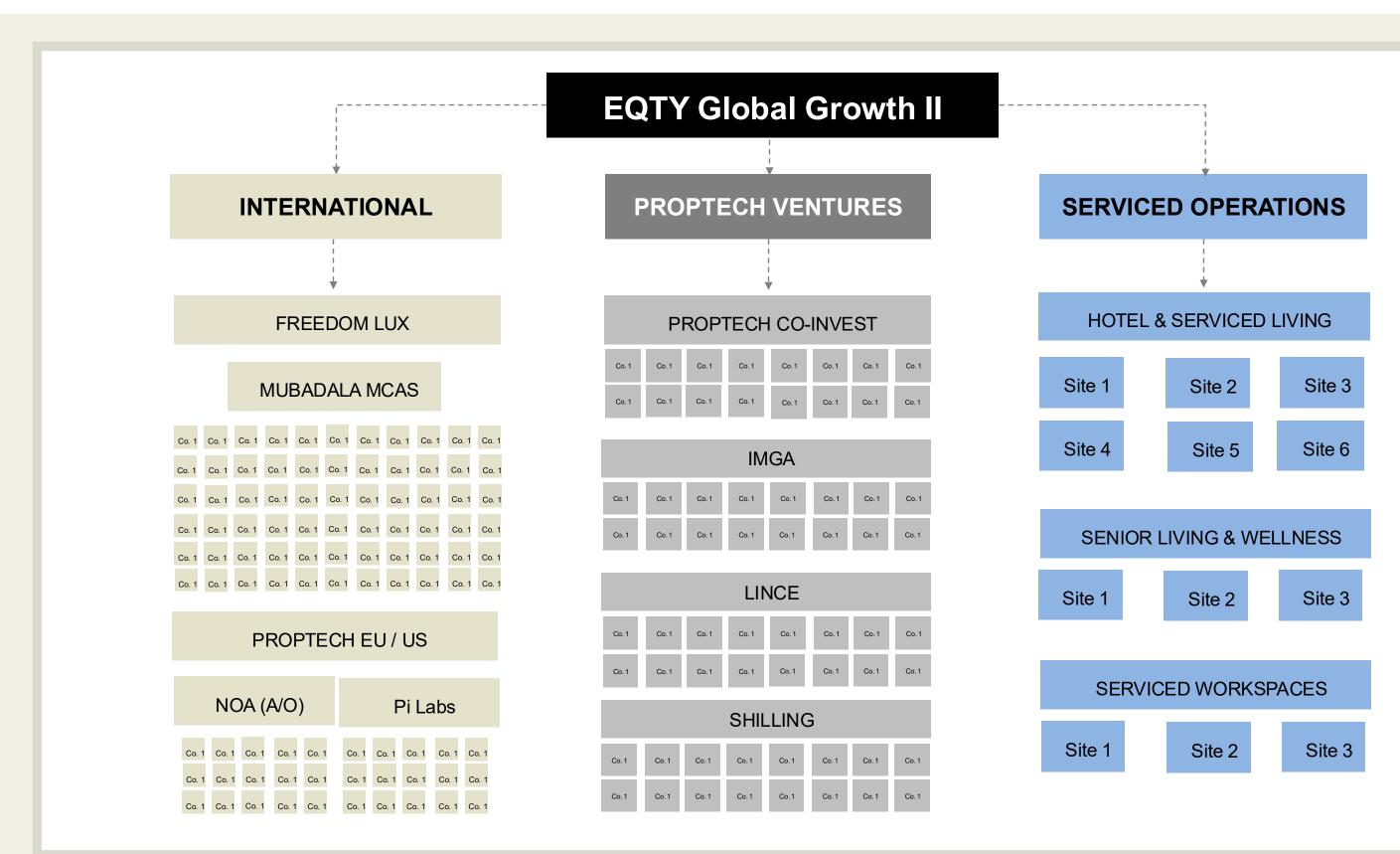
## **Portfolio Structure**



## EQ

## **Portfolio Overview**

A Globally Diversified Portfolio is allocated to different sectors within the Portuguese economy and across international markets.

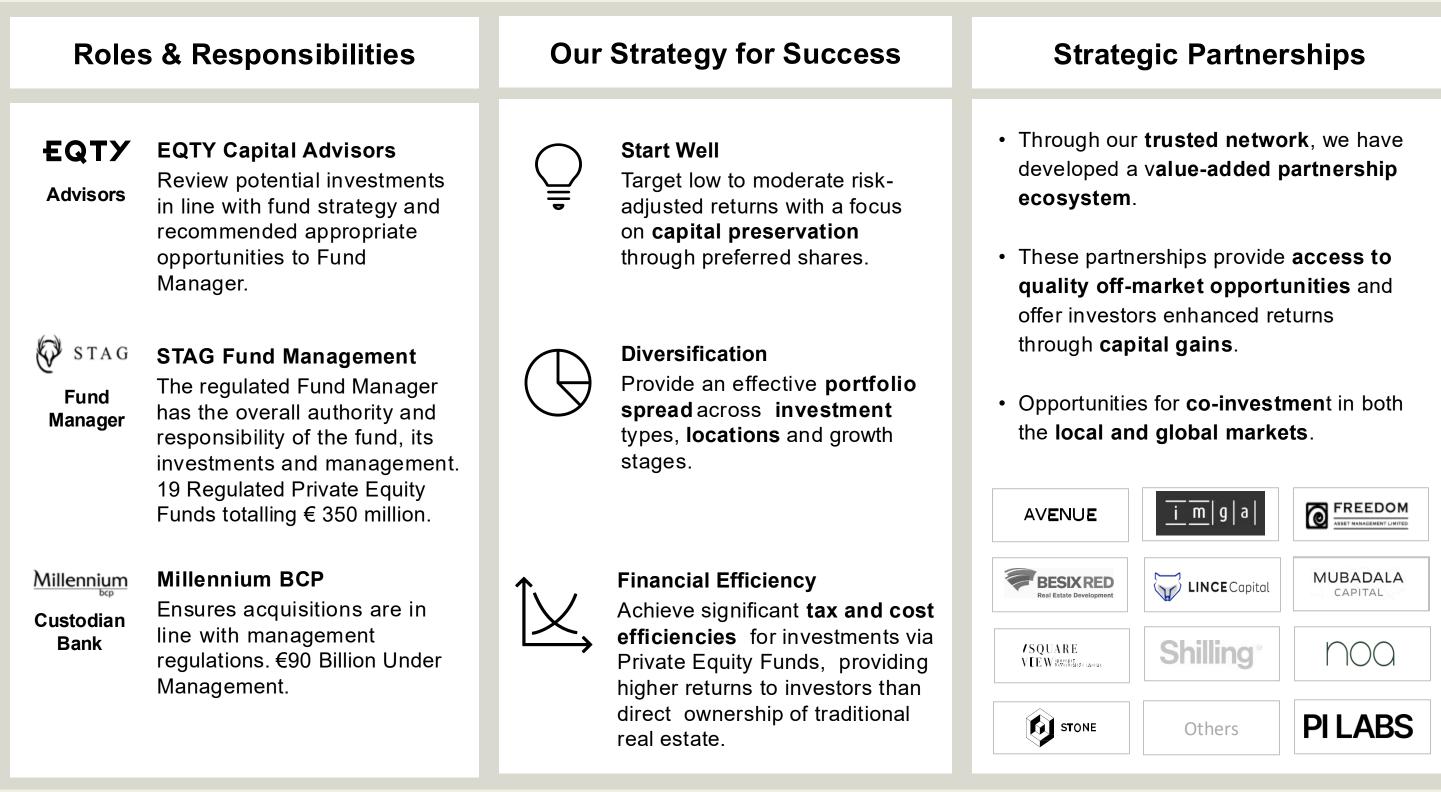


Note: this is a potential structure that depends on capital, market conditions, investment allocations and for illustration purposes only.

## HOW WE INVEST

## **Our Process**

Defined roles, a focused strategy built on diversification and strong partnerships are the core pillars in our approach.



## COMPANY OVERVIEW

# **EQTY CAPITAL**

A Globally Diversified Portfolio is allocated to different sectors within the Portuguese economy and across international markets.



## EQTY CAPITAL

We believe in creating meaningful value in the places we Live, Work and Play.

At EQTY, we build value through collaboration and expertise, ensuring our impact extends beyond profit.

We invest in Property, Technology and Operations that have a positive, lasting impact on people's lives.

# 

## PROJECTS (+€500m)

Developing integrated mixed-use projects in sought-after locations that offer enhanced living standards through creative design, tailor-made services, and flexible living.



#### PROPERTY (+€80m)

Acquiring prime properties from leading developers. We typically bulk-buy off-plan, at attractive entry prices and select preferred units that offer higher income potential.



#### VENTURES (+€15m)

Co-investing with global Private Equity groups including Sovereign Wealth Funds, focusing on larger portfolios and sectors like Tech, PropTech, and **Operational Services** 





# EQTY



#### PROJECTS

- ± 240 Hotel / Touristic Units
- ± 700 Residential Units
- ± 20,000m2 Retail

#### PROPERTY

± 90 Apartments & Villas across 23 Developments Greater Lisbon & Porto

#### VENTURES

MCAS - + 650 positions globally US Ventures - 32 Investments 3 Direct co-investments (Europe)

#### Previous Golden Visa Eligible Funds (€120M+)

Residential Touristic Mixed Use Development Venture Capital USA SF2 **GGI** Balanced Global Portfolio Growth I SF4 CGA Balanced CGA Fund I Plus

## COMPANY OVERVIEW

## **Meet the Team**

We are a team with long standing relationships built on professional expertise, trust and shared common values.



## Alp Cicekdagi

Board Member & Shareholder Istanbul, Turkey

Alp has 25+ years real estate development and investment experience focused on technologically advanced development projects. Experience includes senior positions with Dubai Properties and The Executive Office of Dubai. Alp holds an MBA from UC Berkeley with a major in Real Estate.



## **Garth Martin**

CEO & Shareholder Lisbon, Portugal

25+ Years in construction, development and investment, (20 years in the UAE), including senior management role in Development & Hospitality for the SWF of Abu Dhabi. Co-founded a property investment and development company and has been investing in Portugal since 2016. Garth holds an Executive MBA from Hult University.



## Arthur Moreno

Executive Director & Shareholder Lisbon, Portugal

Co-founded several Portuguese ventures, including Stone Capital, a leading developer focused on refurbishing prime properties across Portugal. Previously Snr Associate at McKinsey. Holds a MSc Construction Eng. & Management (Berkeley) and an MBA (INSEAD).



#### **Geoffroy Moreno**

Executive Director & Shareholder Lisbon, Portugal

Co-founded several Portuguese ventures, including Stone Capital, a leading developer focused on refurbishing prime properties across Portugal. Previously Capital Markets Associate at Cushman & Wakefield. Holds a Diplôme Grande École from ESSEC majoring in Entrepreneurship.



#### **Brent Shahim**

Shareholder Johannesburg, South Africa

Brent has co-founded and led several successful companies in South Africa and Europe including Aqua Online, which listed on JSE. Currently CEO of a Venture Capital company focused on high growth industries. Qualified CA with a B. Com (hons IT).



#### **Tracey Martin**

Executive Director Lisbon, Portugal

25+ Years experience in Banking, including Executive Director Governance for Middle East & Africa at Standard Chartered Bank. Previous roles include Chief of Staff Barclays Bank UAE and Project Director for Abu Dhabi Finance. Tracey holds a BA (Law & International Relations) and a PDM in Business Administration.



#### **Mete Varas**

Advisor PropTech **Dubai, UAE** 

Mete is a seasoned entrepreneur and advisor with over two decades of experience in Proptech, fintech, and venture capital. A pioneer in electronic signatures and real estate technology in Europe, he founded the EurAsia and ME Proptech Initiatives, helping build innovation ecosystems in the Middle East.

Advisory

Team

#### **Adrian Harris**

Advisor Ventures Abu Dhabi, UAE

Co-founder of Freedom & Director of the funds. Previously Head of Distribution at Renaissance Asset Managers where he built a UCITS specialist emerging markets range, reaching \$750m AUM and held senior roles at Schroder Investment Management and BlackRock. Adrian is an active member of FLAS and ICOM.



Advisor Tech London, United Kingdom

Dhiraj Mukherjee

Co-Founder of Shazam and a "Tech for Good" investor, backing over 250 companies, including OpenAI. Dhiraj has co-invested with Bill Gates's Breakthrough Energy Ventures & Al Gore's Generation Investment. Dhiraj also advocates for women and minority founders, serving on the board of MeVitae company.

# EQTY



## Dimitri Papakonstantinou

Board Member & Shareholder Dubai, UAE

Senior executive of major contracting firms in Dubai, having sold his company to the Emirates Airline Group. YPO Member (Dubai Chapter) and invested in several projects in Portugal. Holds a Master's in Civil Engineering and an Executive MBA from Hult University.



## **Rex Tomlinson**

Advisor **London, UK** 

Strategic advisor to EQTY since inception. Currently Chair of Court, Edinburg Napier University. Previous Group Executive of a FTSE 100 company, Old Mutual. Previous positions include Deputy CEO Liberty Holdings, Executive Director at Ilovo Sugar & Board Member of Telkom.

EQTY is also proud to have a **highly qualified and experienced team**, based in Lisbon, in strategic departments namely:

- Development
- Investments
- Business Development
- Governance
- Marketing
- Finance



## Get in touch to find out more.

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**Telephone:** +351 215 950 000

Follow us on Social Media:







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#### Address

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## Disclaimer

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